

 **MAALOUF ASHFORD & TALBOT**  
A LAW FIRM SERVING GLOBAL CLIENTS

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**JOHN J. MAALOUF**  
Senior Partner

**Areas of Concentration:**

International Trade & Finance Law  
Corporate & Securities Law  
Energy, Oil and Gas Law  
Mergers & Acquisitions  
Investment Funds



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**Scope of Practice:**

John J. Maalouf, Senior Partner of the Firm, is a globally recognized expert in the areas of International Trade & Finance Law, Oil & Gas Law, Corporate Law, Securities Law and Mergers & Acquisitions, and has been ranked as one of the Top 10 International Trade & Finance Lawyers in the United States for the past six years in a row by the United States Lawyer Rankings – *2011 Edition, 2010 Edition, 2009 Edition, 2008 Edition, 2007 Edition and 2006 Edition*. Maalouf Ashford & Talbot has also been named Oil & Gas Law Firm of the Year - 2010 in New York by Corporate International Magazine.

Mr. Maalouf regularly counsels clients on matters involving International Finance, IPO's, M&A's, private placements, international banking, foreign investment in China and the Middle East, and on securities offerings by multilateral financial institutions and government sponsored enterprises. John also specializes in the creation of U.S. and international private investment funds, as well as traditional hedge funds, private equity and venture capital funds.

John also represents clients in connection with IPO's on foreign stock exchanges, including the London Stock Exchange's Alternate Investment Market (AIM). To date, Mr. Maalouf's cases have been featured on the American television programs *60 Minutes* and *20/20* as well as being on CNN and in the *Wall Street Journal*. Mr. Maalouf splits his time between the firm's New York and Hong Kong offices.

John is also co-author of the book: "Inside the Minds: Best Practices for Mergers & Acquisitions in China", 2011 published by Thomson West, the world's most respected name in legal publishing.

#### **Affiliations & Accomplishments:**

John is ranked as one of the Nation's Top 10 International Trade & Finance Lawyers by the *United States Lawyer Rankings*, 2011, 2010, 2009, 2008, 2007 and 2006 Editions, and is also AV Peer Review Rated, *Martindale-Hubbell's* highest recognition for legal ability and ethical standards. Mr. Maalouf is admitted to practice in Massachusetts and New York, and is also admitted to practice before the United States Court of International Trade and the U.S. District Court for the Southern District of New York. John is a member of MENSA and of the Oil Council.

#### **Representative Transactions:**

Represented a major U.S. chemicals company in its acquisition of the textile chemicals division of an EU-based competitor, division having annual sales of approximately US\$1.6 billion and eleven manufacturing facilities.

Represented U.S. oil and gas company in connection with the construction of offshore drilling platforms and related facilities in the South China Sea.

Represented Brazilian company in connection with listing on the London Stock Exchange.

Represent a major U.S. based electronics company in connection with the merger & acquisition of a competitor with annual sales of over US\$2.6 Billion.

Represented two individuals in connection with a small, start-up high tech company in 2005. Further represented company in private placements of securities in 2006, and then in acquisition of two competitors, 2006 and 2007. Company is now worth in excess of \$150 million.

Represent a Hedge Fund and Investment Advisor in setting up both domestic and offshore Funds using a Master-Feeder Structure for tax purposes.

Represented an Indian Real Estate Investment Fund based in connection with a US\$560 land use development project.

Represent European company in the acquisition of a share in a Russian PSA and funding of operations under the PSA.

Represented an international consortium of banks in connection with a large revolving credit facility provided to a major electrical transmission distribution company.

Represent large Saudi oil company in connection with a strategic alliance with a major American oil company and formation of a joint venture for oil production.

Represented a Canadian chartered bank in connection with a credit facility extended to an electronic transaction processing organization, secured in Canada, the US, UK and Australia.

Represent large Russian oil company in connection with oil sales to China.

Represented an international energy company in the US\$1.2 billion sale of its energy operations in Western Africa, including gas concessions and a natural gas processing facility.

Represented a European bank in a US\$200 million cross-boarder financing of project in the UAE.

**Education:**

John received his B.S. in Economics from Boston University, (1990) his J.D. from Suffolk University School of Law (1993) and his LL.M. in International Banking and Financial Services Law from Boston University School of Law (1994). While in law school, Mr. Maalouf was on the Dean's List and received the *American Jurisprudence Award for Academic Excellence*.